

# SHARESAVE SERVICE BY NOPS

Real-time, risk-free, hands-free automatic life-cycle management of Amazon EC2 commitments

- Pay only for what you use.
- Achieve up to 40% savings, risk-free.\*
- Free up your engineers to focus on innovation.

\* On average, nOps achieves a 40% discount off the AWS On-Demand price. The discount depends on the customer's Regions, instance types, and volume of savings.

 <p>Risk-free, buy-back guarantee.</p>	 <p>Zero engineering effort.</p>	 <p>Immediate cost savings.</p>	 <p>24/7 continuous cost optimization.</p>	 <p>Shared-savings pricing model.</p>	 <p>5-minute onboarding process.</p>
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## Have you made a 1-year or 3-year commitment to AWS Reserved Instances (RIs) or Savings Plans (SPs) to optimize cloud compute costs? If so:

- Are you concerned about risking over-provisioning or under-provisioning because you can't predict your Amazon Elastic Compute Cloud (Amazon EC2) usage that far in advance?
- Is your engineering team devoting their time to continuously monitoring and optimizing Amazon EC2 environments to maximize cloud savings — time that could be better spent on innovation?



**Premier Consulting Partner**

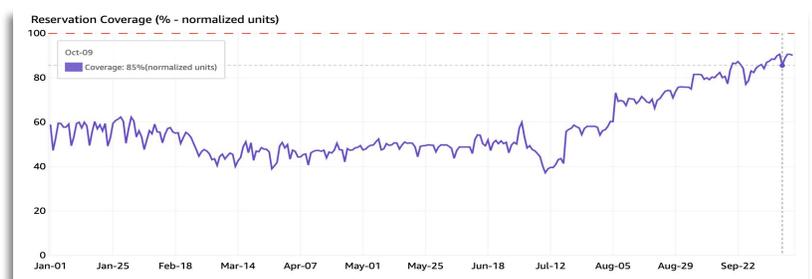
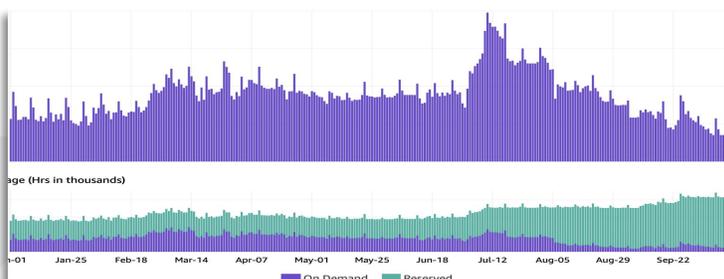
- Data & Analytics Competency
- DevOps Competency
- MSP Partner
- Migration Competency
- SaaS Competency

## ShareSave by nOps ensures maximum savings and eliminates waste — automatically.

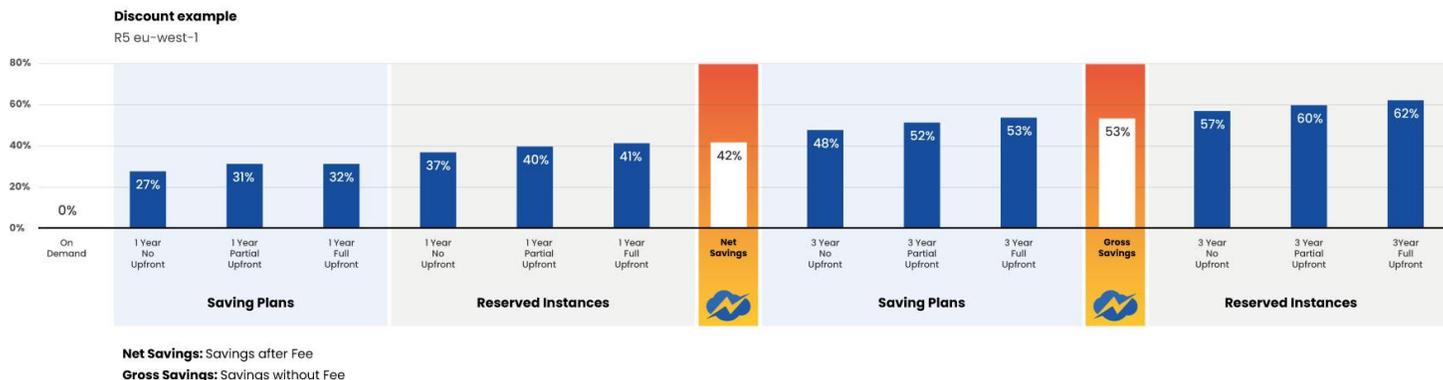
- Adjusts Amazon EC2 commitments in real time based on the environment's capacity requirements.
- Achieves optimal commitment utilization and a dramatic reduction in Amazon EC2 spend.

## Here's how it works:

- The ShareSave AI engine collects Amazon CloudWatch (CloudWatch) and AWS CloudTrail (CloudTrail) logs and continuously monitors and analyzes infrastructure usage data points.
- ShareSave automatically reacts in real time by purchasing RIs and/or SPs upon an increase in compute usage and selling RIs and/or SPs upon a decrease in compute usage. nOps continuously purchases and sells commitments on an hourly basis, depending on your infrastructure's capacity changes.
- ShareSave grabs the most lucrative discounts in the Amazon EC2 Reserved Instance Marketplace and utilizes 3-year no-upfront commitments when purchasing SPs.



**With ShareSave automation, you'll save more and avoid the financial risk of self-managed RI and SP commitments.** We share a percentage of our savings with you, which increases if your volume expands.



**It's easy to get started with ShareSave.** Onboarding takes 5 minutes.

- Provide nOps with read-only access to your Amazon EC2 usage patterns.
- Based on your Amazon EC2 usage patterns, nOps begins to buy RI and/or SP commitments.
- Whether your usage increases or decreases, you pay only for what you use.

## FAQs

- **What is the pricing model?** ShareSave has a shared-savings pricing model. We share a percentage of our savings with you, which increases if your volume expands.
- **Are there any additional costs required?** ShareSave is a SaaS platform and does not require additional resources on the customer's account.
- **What kind of savings is nOps able to provide?** On average, ShareSave achieves a 45% discount off the AWS On-Demand price. The discount depends on the customer's Regions, instance types, and volume of savings.
- **What does a buy-back guarantee mean?** A buy-back guarantee means that in the case of over-provisioning (too many commitments purchased), the customer gets a full refund for unused commitment dollars, and nOps takes all the risk.
- **I already have RIs/SPs that are not going to expire anytime soon. Can nOps still provide significant savings?** Yes, even if savings already cover part of your environment, nOps can maximize those savings by increasing your commitment coverage. On average, nOps achieves 95% infrastructure covered by savings at any given time.
- **Do I need to commit to a certain period of time?** Not at all. You can cancel at any time.
- **What AWS services are supported?** nOps supports any service relying on Amazon EC2, including Amazon EKS, Amazon ECS, and Amazon EMR.
- **Does ShareSave require an agent?** No. Everything is done using a simple read-only IAM role for Amazon EC2, AWS Auto Scaling, AWS Elastic Load Balancing (ELB), AWS Organizations, CloudWatch, CloudTrail, Savings Plans, AWS Cost Explorer, and tags.
- **How can nOps sell Savings Plans?** nOps has developed a native SP marketplace.
- **Do you support Amazon RDS or other managed databases?** Unfortunately, savings plans are not covering these services. nOps will support these services once it's allowed by AWS.

**For more information, or to set an appointment to speak with us:**

 [Email us](#)

 [Set an appointment](#)